



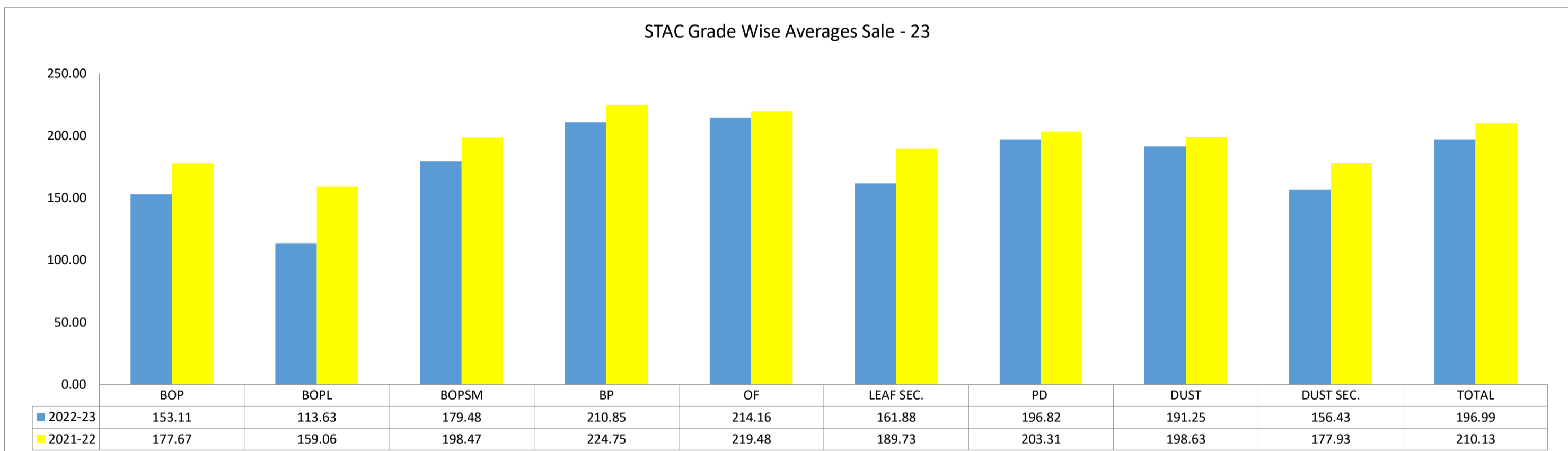
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 23(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best category teas were barely steady around last. * Cleaner blacker medium categories were firm to occasionally dearer following quality. * Plainer varieties were easier and lower and met with subdued demand. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best category teas were firm around last. * Medium categories also followed a similar trend. * Plainer varieties were easier and lower.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India lent good support. * Western India operated. * TCPL & HUL operated 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal and Northern India active. * HUL active. * TCPL selective.

AUCTION AVERAGES									
	2022/23			2021/22			UPTO SALE 23		
	Sale 23	Sale 22	+/-	Sale 23	Sale 22	+/-	2022/23	2021/22	2020/21
LEAF	203.23	192.64	10.59	223.26	218.50	4.76	198.12	211.79	197.98
DUST	192.20	183.68	8.52	210.34	209.04	1.29	187.95	197.27	183.62
TOTAL	202.03	191.58	10.45	221.71	217.35	4.36	196.99	210.13	196.10

STAC AUCTION AVERAGES									
SALE	16	17	18	19	20	21	22	23	
LEAF	2022/23	230.25	203.84	185.27	177.41	174.67	181.40	192.64	203.23
	2021/22	211.55	199.20	200.10	207.05	209.82	213.20	218.50	223.26
DUST	2022/23	218.04	199.84	179.07	165.89	170.21	176.34	183.68	192.20
	2021/22	191.72	191.06	185.73	183.58	193.47	196.93	209.04	210.34
TOTAL	2022/23	229.07	203.42	184.54	175.92	174.14	180.78	191.58	202.03
	2021/22	209.78	198.31	198.33	203.21	207.46	211.26	217.35	221.71

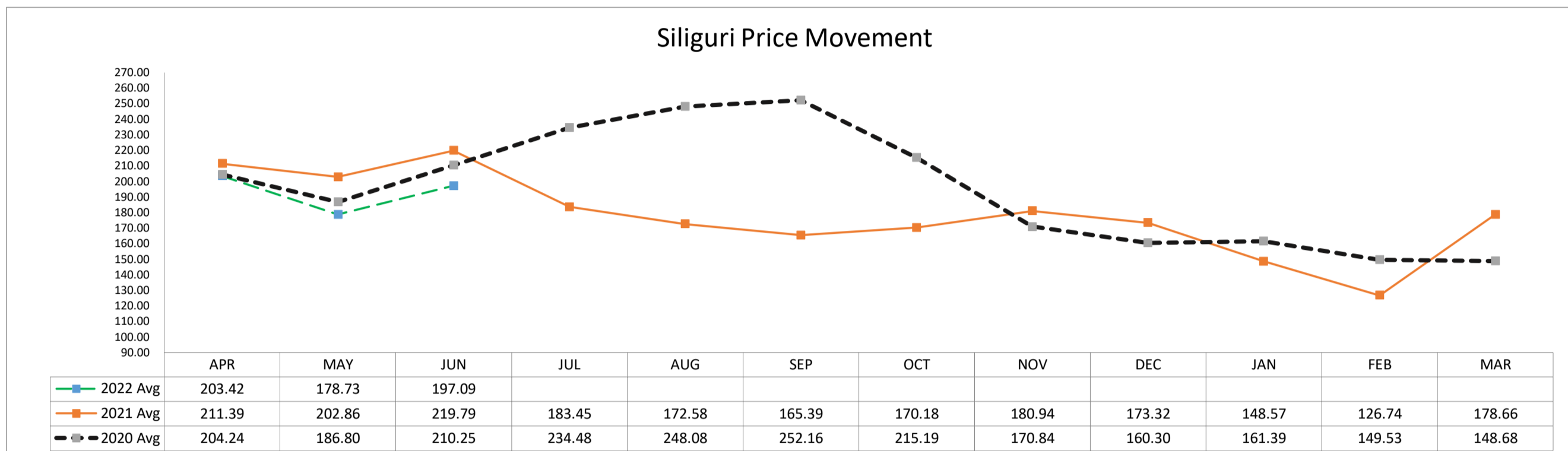


OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)												
	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2317528.8	1610454.2	204.25	31%	2012676.4	1423633.0	194.59	29%	17607926.5	11113205.1	198.80	37%
FANNINGS	719929.4	468613.4	220.54	35%	613139.2	398139.2	206.00	35%	5243558.9	3405766.4	214.16	35%
LEAF SEC.	292201.2	198925.0	154.20	32%	289810.8	198029.8	151.73	32%	2375276.4	1717095.2	161.88	28%
LEAF TOTAL	3329659.4	2277992.6	203.23	32%	2915626.4	2019802.0	192.64	31%	25226761.8	16236066.72	198.12	36%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	290290.5	236502.6	199.84	19%	276206.6	223278.2	189.38	19%	2393407.8	1646538.8	195.02	31%
DUST SEC.	65324.2	42263.9	149.47	35%	65978.1	46309.5	156.23	30%	537106.1	369319.1	156.43	31%
DUST TOTAL	355614.7	278766.5	192.20	22%	342184.7	269587.7	183.68	21%	2930513.86	2015857.86	187.95	31%
TOTAL	3685274.1	2556759.1	202.03	31%	3257811.1	2289389.7	191.58	30%	28157275.7	18251924.58	196.99	35%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3329659.4	2277992.6	203.23	32%	2915626.4	2019802.0	192.64	31%	25226761.8	16236066.7	198.12	36%
2021-22	3256107.0	2286268.0	223.26	30%	2348330.6	1800940.0	218.50	23%	21318296.8	16361146.4	211.79	23%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	355614.7	278766.5	192.20	22%	342184.7	269587.7	183.68	21%	2930513.9	2015857.9	187.95	31%
2021-22	443295.8	311951.8	210.34	30%	297400.6	251098.1	209.04	16%	2853649.6	2112322.3	197.27	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3685274.1	2556759.1	202.03	31%	3257811.1	2289389.7	191.58	30%	28157275.7	18251924.6	196.99	35%
2020-21	3699402.8	2598219.8	221.71	30%	2645731.2	2052038.1	217.35	22%	24171946.4	18473468.7	210.13	24%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 23			2021/22		UPTO SALE 23		
	Sale 23	Sale 22	2022/23	2021/22	2020/21	Sale 23	Sale 22	2022/23	2021/22	2020/21
BELOW 100	8.2	5.9	4.1	0.0	0.7	5.5	4.8	2.4	0.0	2.9
BETWEEN 100.00-119.99	18.0	22.0	12.0	0.1	4.3	17.0	13.8	12.2	0.1	3.2
BETWEEN 120.00-139.99	12.0	14.4	14.8	2.7	7.1	7.7	11.8	12.0	3.8	9.1
BETWEEN 140.00-159.99	6.4	8.0	9.4	18.3	13.3	10.6	13.8	12.6	20.6	20.5
BETWEEN 160.00-179.99	3.9	5.6	7.4	18.9	22.8	8.6	9.5	10.1	21.2	13.4
BETWEEN 180.00-199.99	3.1	4.1	6.6	8.9	8.3	4.2	6.2	7.8	11.8	10.3
BETWEEN 200.00-219.99	3.7	4.1	7.2	8.6	7.2	6.8	6.3	9.0	11.1	14.9
BETWEEN 220.00-239.99	5.3	4.0	7.4	9.8	10.7	9.2	10.0	10.7	10.1	12.0
BETWEEN 240.00-259.99	6.0	5.4	8.2	9.8	7.9	7.9	7.5	9.0	9.1	8.2
BETWEEN 260.00-279.99	7.6	5.4	5.6	7.1	6.3	6.5	5.5	5.7	5.4	4.4
BETWEEN 280.00-299.99	5.0	2.3	4.3	6.2	6.5	8.9	5.8	4.1	3.4	0.9
300 AND ABOVE	20.8	18.9	13.1	9.6	4.7	7.1	4.9	4.4	3.6	0.2

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
24	96887	8576	105463	98368	10402	108770	-1481	-1826	-3307
25	115094	9306	124400	100637	10508	111145	14457	-1202	13255
26	120175	9929	130104	110251	11714	121965	9924	-1785	8139
TOTAL	332156	27811	359967	309256	32624	341880	22900	-4813	4832



STAC BUYING (ALL TEAS) FOR THE Sale 23											
	CTC LEAF			DUST			TOTAL				
	Sale 23			Sale 23			Sale 23				
OFFER	3,329,659.4			355,614.7			3,685,274.1				
SOLD	2,277,992.6			278,766.5			2,556,759.1				
SOLD %	68%			78%			69%				
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	717,487.4	188.45	31%	Local	84,451.3	185.09	30%	Local	801,938.7	188.10	31%
R.Pack	510,857.6	284.59	22%	W.India	57,502.1	221.71	21%	R.Pack	521,011.2	283.57	20%
N.India	459,489.4	193.96	20%	N.India	37,991.9	198.35	14%	N.India	497,481.3	194.29	19%
W.India	230,200.6	162.52	10%	Others	33,010.0	159.41	12%	W.India	287,702.7	174.35	11%
TCPL	81,678.8	105.70	4%	HUL	28,375.6	182.87	10%	HUL	109,285.0	151.72	4%
HUL	80,909.4	140.79	4%	Packeteers	13,417.6	152.65	5%	Others	102,781.0	170.39	4%
Others	69,771.0	175.58	3%	R.Pack	10,153.6	232.59	4%	TCPL	87,831.7	112.11	3%
Packeteers	56,776.6	191.55	2%	C.India	6,766.4	222.92	2%	Packeteers	70,194.2	184.11	3%
C.India	54,050.2	198.33	2%	TCPL	6,152.9	197.09	2%	C.India	60,816.6	201.07	2%
Exports	16,771.6	116.90	1%	Exports	945.1	86.22	0%	Exports	17,716.7	115.26	1%
TOTAL	2,277,992.6	203.23		TOTAL	278,766.5	192.20		TOTAL	2,556,759.1	202.03	

DOOARS BATTING ORDER (STAC+CTTA) Sale 23				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	78469.10	341.57	68,675.80	315.72
LEESHRIVER	98202.70	333.95	142,204.10	289.34
KARTICK	54359.80	332.46	57,986.80	311.14
HOPE	86849.50	324.93	85,310.40	301.46
DANGUJHAR	90387.90	321.39	82,932.30	315.41
ANANDAPURROYAL	43635.40	317.62	56,184.60	299.83
SANKOS	118064.03	316.31	93,589.80	286.65
MEENGAS	143941.30	314.99	131,045.60	305.95
HILLAROYALE	66955.30	313.43	10,513.70	316.84
GHATIAROYAL	82469.50	312.70	116,570.90	297.98
DIANARAMBARI	47924.80	310.94	75,473.90	312.68
AIBHEEL	204715.45	310.64	247,673.20	289.83
JITI	146034.30	309.93	90,466.20	307.14
CHALOUNI	68082.00	304.72	68,892.30	304.13
KUMARGRAM	71935.70	301.46	111,594.70	300.01
BHARNOBARIROYAL	58991.70	300.87	32,087.70	225.83
ZURRENTEE	44413.40	297.63	59,783.10	279.64
HULDIBARIROYAL	160757.30	295.75	194,369.30	271.00
NANGDALA	61896.70	292.77	65,278.40	297.10
PAHARGOOMIAH	127604.50	292.70	79,072.50	327.00
BHATKAWA	91302.00	292.68	111,691.80	261.68
CHENGAMARI	180765.80	291.89	102,986.10	289.47
MECHPARA	41813.80	290.53	85,197.80	275.16
GULMA	118650.90	290.41	111,702.00	300.43
GANDRAPARA	144158.50	290.36	216,381.40	281.78

* Above 30,000 Kgs.